Last comments for the website:

1. New section – **“CAREERS”**

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* Add additional section for “Careers” under “about us” specifically under the “Our clients”

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* Create a new section under “04 What they say” for Job posting:

Join our growing team

Business Development Specialist - Remote Sensing

As our Business Development Specialist, you will play a vital and creative role in growing our client audience and attraction across several verticals who will benefit from our products satellite remote sensing. Working closely with our wider teams across tech and non-tech.

**To visualize:**

05

**Business Development Specialist - Remote Sensing**

As our Business Development Specialist, you will play a vital and creative role in growing our client audience and attraction across several verticals who will benefit from our products satellite remote sensing. Working closely with our wider teams across tech and non-tech.

Careers

Apply

Know more

BE PART OF OUR GROWING TEAM

After clicking the “Know more” button, the qualification and responsibilities will show.

The job description “As our Business Development Specialist……” will retain:

Responsibilities:

• Develop & monitor our sales pipelines, maturing existing leads;

• Identify & generate new leads;

• Focus on the completion and success of finalising new contracts;

• Building your network to develop and connect with new potential customers and acquaintances within our sector;

• Present demos to potential and existing clients and product lead;

• Act as our customer representative for new clients;

• Communicate regularly with marketing and remote sensing teams to sync with market needs and our capabilities;

Qualifications:

• A degree in business, engineering, marketing or related;

• Proven record of delivering successful results with remote sensing products, ideally within Mining, Forestry, Agriculture and/or Aquaculture;

• Good understanding of satellite remote sensing principles;

• Highly motivated and passionate about science-based, sustainable solutions for our country.

Once responsibilities and qualifications shown, “Apply” button will be on the center, below the qualifications section

To Visualize:

05

**Business Development Specialist - Remote Sensing**

Careers

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•Highly motivated and passionate about science-based, sustainable solutions for our country.

BE PART OF OUR GROWING TEAM

Apply

Once the “Apply” button is selected, the user will lead into a new section where he/she can complete a form.

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1. Additional logo for the clients – FMB

A picture containing text, logo, businesscard, font

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1. 03 OUR LEADER AND OUR TEAM “WHO WE TRUST IN”
2. Change the photos and you can access it via link provided.

[https://drive.google.com/drive/folders/1SDZE6C4PIQ--CVvhPns938f0KYCXtCXw](about:blank)

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1. Here’s the list of the correct names for everyone as well as their designated position.

**GMS**  
Virgilio S. Santos - General Manager  
Miguel F. del Rosario - Business Development and Marketing Officer  
Adriann B. Vasquez - **Geospatial Project Officer**  
Jianna Iza Medillo - Human Resource and Administrative Officer  
Gianver N. Babagay - Supervising Geospatial Analyst  
Harry Casimir E. Merida - Remote Sensing Specialist  
Michael John Lucas - Sales and Marketing Specialist  
Pamela Anne G. Todoc - Supervising Spatial IT Applications Developer  
\*Ara Joy A. Abatayo - Assistant Remote Sensing Specialist  
\*Andrew Timothy F. Cervantes - Spatial IT Applications Developer Assistant  
\*Rocelle S. Auxillio - Accounting and Administrative Assistant

**GASI**  
Virgilio S. Santos - President  
Miguel F. del Rosario - Vice President  
Adriann B. Vasquez -Treasurer  
Arleo Antonio R. Magtibay, Jr. - Corporate Secretary  
Gianver N. Babagay - Member of the Boards

Additional (\*) personnel kindly put them below.

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Rocelle S. Auxillio

Andrew Timothy F. CervanteS

Ara Joy A. Abatayo

Note: If you need to edit the photos (alignment, resolution), please feel free to do so. Just kindly inform us.